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To whom it may concern:

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As Manager of Maintenance for Volkswagen in Wolfsburg, Germany it is my pleasure to offer a letter of recommendation for PSI Technics.

We have known PSI Technics for more than 5 years. PSI Technics has been working with Volkswagen to provide a seamless migration strategy from the Trimble ICS5000L positioning system to their ARATEC Positioning Solution System.

Volkswagen has been reliant on the ICS5000L for a number of years, and as a result of Trimble's announcement to discontinue support of the product we have turned to PSI for state-of-the-art positioning solutions for factory logistics. In the time we have been working with PSI Technics their expertise and recommendations for industrial positioning, electromagnetic compatibility/interference (EMC/EMI) and industrial image processing have given Volkswagen the most confidence in their products, services and expertise.

PSI Technics has been a critical vendor in our plants for accomplishing these tasks.

We have found the PSI Technics team to be creative in their suggestions. They have great industry expertise, and deep understanding of our market and plenty of common sense that they have applied to solving many problems at Volkswagen.

In addition, through their site audits they have demonstrated excellent powers of observation and an ability to communicate and suggest change in effective but non-threatening ways. Their detailed follow-up and recommendations have been excellent.

In all of these areas, PSI Technics has exceeded our expectations and we look forward to continuing our partnership and implementing their solutions within Volkswagen.

*Sincerely,  
The Manager of Maintenance*

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